

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 11182 121824Z

64

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 PA-02 /016 W

----- 108571

R 121605Z NOV 75

FM AMEMBASSY LAGOS

TO USDOC WASHDC

INFO SECSTATE WASHDC 2000

UNCLAS LAGOS 11182

FOR COMMERCE SIPS, OIM

E. O. 11652: NA

TAGS: BEX, NI

SUBJ: PRODECT OPPORTUNITY - TRUCK AND
COMBAT BOOT SALES TO NIGERIAN ARMY.

REF: (A) LAGOS 9414 (B) LAGOS 10780

1. ON NOV 11 EMBASSY RECEIVED FORMAL NOTE FROM MOD CITING
SPECIFIC EQUIPMENT WHICH ARMY WISHES TO BUY FROM 3 TRUCK
MANUFACTURERS AND ONE BOOT MANUFACTURER VISITED BY 5-MAN
ARMY TEAM IN OCTOBER. AT FOLLOW-UP MEETING NOV 11 WITH
ECONOMIC COUNSELLOR, QUARTERMASTER GENERAL BAJOWA CONFIRMED
THAT ARMY WISHES TO NEGOTIATE AND SIGN CONTRACTS ASAP.

2. FOLLOWING ITEMS LISTED BY MON:

FROM MACK CORP. - (380 UNITS) 10 TON 6 X 4 TANDEM AXLE TRUCKS;
(100) 6000 GAL PETROL TANKERS; (180) 2000 GAL PETROL TANKERS;
(230) 2000 GAL WATER TANKERS; (100) 25 - TON SEMI-TRAILERS OPEN;
(80) 25 - TON SEMI-TRAILERS CLOSED; (50) 5-TON CLOSED VANS;
(80) 80-TON TANK TRANSPORTERS; (350) 10-TON TRACTORS 6 X 4;
(100) 5-TON RECOVERY WRECKER TRUCKS; (30) 10-TON RECOVERY
WRECKER TRUCKS; (30) 25-TON LOW BED TRAILERS.

FROM FORD CORP. - (300) 3/4-TON "BRONCOS"; (250) CLUB WAGONS;
(400) F-250 FORD PICK-UP CREW CABS; (160) FIRE FIGHTING TRUCK
MOUNTED ON F-280; (680) F-700 2-1/2 TON TRUCKS; (260) REFUSE
COLLECTOR MOUNTED ON F-700 CHOKE CAB; (50) CARAVANS MOUNTED ON
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LAGOS 11182 121824Z

F-250; (300) SCHOOL BUSES; (320) AMBULANCES.

FROM AM GENERAL - (120) JEEP WAGONEERS; (300) CITY BUSES; (100) "HYSTER" 5000 LB. FORKLIFTS; (80) "CLARK" 8000 LB. FORK-LIFTS.

FROM GENERAL SHOE CO., NASHVILLE, TENNESSEE - 200,000 COMBAT BOOTS (ASSORTED SIZES FROM 8 TO 12).

3. AT MOD'S REQUEST, EMBASSY ACTING AS ACTION COORDINATOR BETWEEN MINISTRY AND SUPPLIERS. WE HAVE NOTIFIED MANUFACTURERS OF INTENDED ORDERS AND HAVE RELAYED MOD REQUEST THAT COMPANY TEAMS AUTHORIZED TO NEGOTIATE CONTRACTS COME TO LAGOS TO NEGOTIATE FINAL TERMS BEFORE NOV 25. EMBASSY WILL SCHEDULE MEETINGS AND MAKE OTHER NECESSARY ARRANGEMENTS.

4. ARMY WANTS DELIVERIES TO BE COMPLETED WITHIN 6 MONTHS OF CONTRACT SIGNING. VEHICLES SHOULD BE SHIPED ON A ROLL-ON ROLL-OFF BASIS.

5. REF (B) WAS MESSAGE TO MACK TELLING OF TRANSPORT MINISTRY'S INTEREST IN BUYING MACK TRUCKS FOR WORK IN LAGOS PORT. MACK VICE PRESIDENT WRIGHT WILL DISCUSS MATTER WITH PERM SEC IN LAGOS DURING WEEK OF NOV 18
EASUM

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 NOV 1975
Decapton Date: 01 JAN 1960
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975LAGOS11182
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750394-0693
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751151/aaaabtdz.tel
Line Count: 85
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 LAGOS 9414, 75 LAGOS 10780
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 22 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <22 SEP 2003 by chicheje>; APPROVED <20 FEB 2004 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRODECT OPPORTUNITY - TRUCK AND COMBAT BOOT SALES TO NIGERIAN ARMY.
TAGS: BEXP, NI
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006